# WHAT IS TRADE AGREEMENTS ACT (TAA) How does it impact your video surveillance business?

### **CONGRESSIONAL ACT**

Which governs the trade agreements negotiated between the United States and other countries. It was designed to foster & maintain an open world trading system and expand US commerce while enforcing & improving international trading rules & enforcements.





### THE SIMPLIFIED **ENFORCEMENTS**

Government procurement is restricted to U.S.-made or designated country end products. The "substantial transformation" clause can present complex interpretation issues and should be evaluated on a case by case basis for conformity.

### <u>UNPREDICTIBLE</u> **BUSINESS IMPACTS**

With the lack of alternatives to China made video security, IC Realtime has shifted manufacturing to S. Korea, a TAA compliant country. The stigma based on manufacturing in China is widespread across multiple industries, including residential. Government procurement is where it all started.





## WHY TAA MATTERS

Goods made in a TAA compliant country do not violate human rights, aren't foreign government-owned, honor privacy, and typically offer better quality control. Your customers expect this benefit. Don't you expect it?

THE CONFIDENCE OF KNOWING IT'S "MADE IN KOREA" IS A BREATH OF FRESH AIR.

Read more at icrealtime.com/taa